



LIFE INSURANCE SPRINTS

MARCH 2026

1. ASISA ACADEMY VISION, TRACK RECORD & ACCREDITATION

The ASISA Academy creates and delivers high-quality solutions to meet the skills development needs of South African Savings, Life Assurance, and Investment Management organisations. The Academy was established in response to the need for a fresh approach to developing savings and investment management skills and achieving broader, more rapid transformation of the industry using an approach that responds to industry realities and is delivered by industry experts in an academically sound manner.

More than 25,000 people in the Southern African financial services sector have learned with the ASISA Academy since 2008, with over 1000 industry presenters keeping the learning rooted in reality. The Academy has a **Level 1 B-BBEE rating**. The ASISA Academy creates and delivers high-quality solutions to meet the skills development needs of South African Savings, Life Assurance, and Investment Management organisations. Our learning solutions are informed by and responsive to industry realities, delivered in an academically sound and practitioner-led manner.

2. THE PURPOSE OF THE LIFE INSURANCE SPRINTS

The Sprints are ideally suited for individuals interested in underwriting and claims assessment, new advisors/ brokers who want to understand more about some of the areas within underwriting and claims assessment, as well as admin staff who support these areas.

3. TOPICS AND LEARNING OUTCOMES

The sessions are planned to run for a total of three hours, taking place from 09:00 to 12:00. They will be hosted virtually via Microsoft Teams, allowing participants to join remotely from their preferred location.

SPRINT TOPIC	LEARNING AREA	LEARNING OUTCOMES	DATE	TIME
Introduction to Underwriting	The role of underwriting in the insurance business	<ol style="list-style-type: none"> 1. What underwriting is and where it comes from 2. What “insurable interest” means and why it matters 3. How underwriting works at the application and claim stage 4. The key duties of an underwriter 5. Core rating factors (age, gender, income, smoking, occupation, etc.) 6. Mortality vs. morbidity 7. Underwritten vs. minimally underwritten products 	12 May 2026	09h00-12h00
Life Insurance Fraud	Life cover claims	<ol style="list-style-type: none"> 1. Does a death certificate <i>really</i> require you to be dead? 2. How to identify fake or altered claims documents 3. Where and how to verify deaths using reliable sources 4. The role of investigators in death claim- assessments 5. Key red flags that signal possible fraud 6. Be informed about what new technologies are available to support insurers in their drive to prevent, identify, and manage fraudulent claims. 7. Case studies 	2 June 2026	09h00-12h00
AI in Life Insurance – from automation to autonomous operations	AI in Life Insurance	<ol style="list-style-type: none"> 1. How to identify fake or altered claims documents 2. Where and how to verify deaths using reliable sources 3. The role of investigators in death claim assessments 4. Key red flags that signal possible fraud 5. Case studies 	7 July 2026	09h00-12h00

1. OUR PRESENTERS



Alan Meechan

Alan has over three decades of experience in the Financial Services industry. His experience includes having led an Individual Life Claims department, including risk and investment products, working in the international Insurance market, setting up and leading various areas from customer relations, policy servicing, sales team, claims and underwriting teams. Alan has also served as Operations Director Underwriting, Claims & Customer Relations. Currently, he works as an independent consultant. This work includes reviewing organizations current processes and providing training frameworks and process improvement / process automation suggestions. Alan is also a certified financial planner and has a Senior Management Development qualification (NQF 8) from the Gordon Institute of Business Science.



Shane Chatzkelowitz

Shane is a former Paramilitary, SAPS, Forensic, and Private Security/Investigative Contractor. A seasoned investigator with over 25 years of experience spanning forensic, insurance, and construction industries. His career highlights include leading insurance fraud investigations and managing claims assessment teams. Shane started in the Insurance industry in 2001, focusing on fraud and irregularities across the insurance spectrum, including underwriting, commissions, marketing, and claims. He coordinated multidisciplinary teams and managed cases nationally and internationally. Shane has served on multiple industry forums and collaborates with legal, medical, and law enforcement entities, earning recognition as a specialist by executives and external experts due to his investigative skills and extensive network.



Suveer Ramdhani

For three decades Suveer has operated at the intersection of Telecoms, Fintech, and Data. As CEO, BluNOVA he led the predictive analytics and data consolidation arm of Blue Label. He launched BluAdvance (fintech/electricity advances) and AltBureau (alternative credit scoring), utilizing the transactional habits of 100 million mobile numbers to create sustainable financial inclusion solutions. He played a founding role in establishing Africa's first privately owned subsea fibre optic cable (SEACOM), a venture that fundamentally disrupted Internet pricing across the continent. He co-founded SEACOM to build the physical infrastructure that connected Africa. He led BluNOVA (Blue Label Telecoms) to aggregate and analyse the data of 30 million South Africans to drive decisioning.

2. REFERENCES

References from companies for whom the ASISA Academy has run various other programmes in the past:

YVETTE KEARNS

Liberty

Senior Claims Specialist

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FATIMA ACOOB

Nedbank Insurance

Head: Learning & Development

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3. CONTACT INFORMATION

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